

June 2020 General Manager's Report

GM Comments

- **Preliminary Financials May:** Year-to-date as of May 31st Preliminary, we have a loss of (\$8,000) compared to a budget loss of (\$52,000). We are currently \$227,000 behind from budget. Overall it was a good month. Food and Beverage was close to hitting the budget and Golf exceeded the budget with record member rounds.
- Hurricane season started on June 1st and runs through November 30, 2020. We have sent out the information from the village on signing up for 'Alert Lee;' this will provide you with the latest alerts coming from the county. Forecasters are predicting an "above-average" probability of major hurricanes making landfall along the continental United States this season.
- We are waiting on a letter from the state to allow usage of our boat shuttle. We should be getting word any day now.
- Updated Executive Order 20-139 from Governor DeSantis (paraphrasing):
 - Bars will be able to reopen with 50% occupancy inside and full capacity outside. Restaurants may allow bar-top seating as long as there is social distancing.
 - Gyms can begin to operate at full capacity, as well as retail stores. Tattoo parlors, acupuncture facilities, tanning salons, and massage businesses can resume normal hours.
 - Large venues like sit-down dining rooms, movie theaters, sporting venues, places of worship will also be allowed to open. The governor is urging people not to gather in larger groups than 50.
 - Anyone 65 or older or with underlying medical conditions is strongly encouraged to avoid crowds.
 - Ex. Order 20-139 -
<https://docs.google.com/viewerng/viewer?url=https://WBBH.images.worldnow.com/library/eb9e33b9-e430-4ed1-932b-f205ccbe5325.pdf>

Accounting

Cash Account Balances as of

Operating Checking	\$ 1,083,500
Operating M.M.	\$ 26,850
20 Capital M.M.	\$ 114,900
21 Capital M.M.	\$ 335,500
Replacement M.M.	\$ 524,400
AEP	\$ 160,000
Investment	\$ 5,512,300

HOME SALES																			
	05	06	07	08	09	10	11	12	13	14	15	16	17	18	19	20			
JAN	15	1	4	4	3	9	7	5	5	6	7	3	5	10	4	4			
FEB	14	4	4	3	5	6	4	5	7	3	8	14	3	5	5	8			
MAR	7	11	3	11	5	5	8	10	6	13	19	5	12	9	10	14			
APR	14	8	7	8	4	5	6	8	9	14	18	14	17	18	12	11			
MAY	19	5	6	11	2	4	4	12	13	13	15	14	12	5	17	9			
JUN	23	5	5	1	2	9	9	7	6	19	9	5	6	10	5	0			
JUL	11	2	4	5	5	7	5	5	2	7	5	5	10	10	3	0			
AUG	7	5	3	6	3	3	2	1	4	3	3	6	3	2	2	0			
SEP	10	2	1	5	0	2	4	4	9	4	9	7	5	2	6	0			
OCT	2	1	3	3	3	3	4	6	5	1	5	4	6	2	3	0			
NOV	3	1	4	1	5	6	2	7	3	4	3	5	6	4	4	0			
DEC	5	5	4	3	6	9	7	6	15	12	5	6	0	9	8	0			
TOT	130	50	48	61	43	68	62	76	84	99	106	88	85	86	79	46			
											2020 Closed					46			
											Under Contract					8			
											2020 RESALES					54			

	#	%	AGE
Renter	17	37.0%	65.5
2nd Purchase	9	20.0%	66.2
New to PS	20	43.0%	63.6
	46		64.8

ACTIVE RENTER COUNT BY MONTH												
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2015	173	228	223	74	27	23	24	21	20	20	28	14
2016	155	205	201	74	27	22	19	16	14	19	27	12
2017	125	176	177	69	21	15	15	13	14	13	18	12
2018	131	171	172	62	17	13	10	10	11	10	17	7
2019	137	182	170	72	22	19	17	16	17	18	26	26
2020	130	174	165	63	15	0	0	0	0	0	0	0

Administration

- The Administration Office continues to work from home and is taking calls at the following numbers:
 - Membership Concierge (Jade) 239-948-4333
 - Member Billing (Taylor) 239-948-5238
 - Communications (Aga) 239-948-5231
 - Director of Finance (Christa) 239-948-5258
 - Executive Asst./ARC (Denise) 239-948-5242
- Notary services are available in our office by appointment, please call Jade at 239-948-4331 to schedule your appointment.
- The payment box is located between the Men's and Ladies' Room doors to the left of the Accounting Office door.
- For ARC Applications, please put all necessary documentation in an envelope and drop it off in the payment box, or email all documents to dwilliams@psgrc.org

Fitness/Wellness

- We offered 28 YouTube Live fitness classes from March 26th – May 15th.
- Each Live class averaged 30 viewers, and many participated in the class by watching the uploaded videos later.
- In total, the YouTube classes have been viewed more than 8,000 times.
- We've reopened the Fitness Center as well as classes. All classes and use of the Fitness Center will be by reservation only. This will allow for proper recommended "social

distancing” for all members. All members can reserve using the PS app or website. We are asking all members to cooperate and use this process.

- We are offering over 65 classes for June and the unlimited class package for \$49. All members must still use the reservation process, even with the annual or monthly package. Current classes include: Yoga, Aqua, Spin, Senior Fit, Mat Pilates, Total Tone, Chair Yoga, Simply Stretch and Healthy Back.
- The Fitness Center is sanitized and disinfected nightly after closing. All members are to wipe down any and all equipment and accessories before and after each use with the provided sanitary wipes.
- For all classes, we are having members enter the classroom using the main door. After each class, all members will exit through the ‘rear’ door. This will eliminate overcrowding or any convergence at the front door.
- Certain machines in the cardio area are ‘unplugged’ and will remain that way until further notice to allow for safe distancing.

F&B Department

April 2020

- Curb-side dinner service was offered 5 nights per week in April.
- Average covers per dinner service 216.
- We served 391 meals for Easter Dinner through curbside take out.
- No Lunch Service was provided in April.

May 2020

- Dinner service offered 5 nights per week through curbside take out only.
- We served 2823 meals for dinner.
- Mother’s Day Dinner – Served 261 meals through curbside take out.
- Lunch Service outside at the Pavilion Re-Opened on May 12th
- Served 1260 lunches from May 12th – May 31st

June 2020

- Lunch service will be available inside the Pelican Pub and outside on the patio starting **June 2nd**
- Dinner service will be available inside in the Vista and outside on the patio starting Wednesday June 3rd.
- Lunch service will be offered Tuesday – Sunday from 11:00am – 2:00pm.
- Dinner service will be offered Wednesday, Friday, and Sunday from 5:00pm – 8:00pm.
- Unplugged live entertainment on Friday, without a dance floor.
- Seating inside the Pelican Pub will be available for cocktail service only, since we are still unable to offer seating at the bar.

Lunch & Dinner Covers – May

Lunch May 2020	
Grab n Go	7
Pavilion	1252
Pelican Pub	1
Total	1260

Lunch May 2019	
RC Banquet	130
RC Bar	316
River Club Dining Room	1253
Total	1699

Dinner May 2020	
Grab n Go	307
Special Event	0
Vista	2516
Total	2823

Dinner May 2019	
GC Snack Bar/Outside Grill	0
RC Banquet	0
RC Bar	389
River Club Dining Room	1219
Total	1608

Total covers for
May 2020
4083

Total covers for
May 2019
3307

Golf Course Maintenance

- Aerification is well under way and the Sound course complete. All greens, tees, approaches, fairways and roughs were completed over the last few weeks. The Sound course is growing in nicely. Next Tuesday, June 9th, we will close the River course for three weeks to perform the same aerification schedule. The River will be closed for only three weeks, followed by the Lakes course for three weeks.
- Cart path replacement is nearing completion on the Sound. With the remaining funds, we will replace only the areas most in need of repair on the River and Lakes courses. We will be concentrating in more detail next year on the river and lakes course cart paths.
- Summer rains are starting in the area and Pelican Sound has received some of it. Currently, our lakes are still extremely low, but the rain patterns have started. We have received about 1.5 inches of rain over the last two weeks. It will take some time to restore the lake levels, but the trend has begun.
- With the shortage of staff members in golf course maintenance, we decided a different approach and placed ads on local Latino radio stations. It has been successful with approximately 12 people inquiring about job positions; we started three new crew members this week. Once we're fully staffed again, we'll be able to focus on many of the detail tasks which has been postponed due to the lack of staff.

Golf Shop

- Course re-opened April 25th with restrictions in place.

- Single cart riders still in effect.
- Outside staff reduced; set up carts in AM, wash and sterilize carts after play.
- Starter in booth with protective partition until 2pm each day.
- Driving Range opened May 12th with no baskets, bag stands; closes at 5pm each day.
- Moved to AM crossover tee times with 9-minute intervals for appropriate distancing.
- May rounds up from last year by almost 3,000! Record rounds in May of 6,502.
- Members only through May; no guests or reciprocals.
- Pro Shop doors closed with no more than 6 customers allowed inside at a time.
- Pro Shop sale successful and still going.
- Outside events scheduled in May have been cancelled, not rescheduled.
- June and July outside events still scheduled pending Board/Management decision on allowing guests.

Racquet Sports

- May 1st moderate reopening at the racquet center with:
 - Only four courts on the tennis side with 60-minute reservation.
 - Four courts on pickleball with 30-minute reservation, only allowing singles play.
 - No patio furniture or water fountain or ice machine.
 - Shop locked but available by appointment or knocking on the door.
- May 15th was our second step in the reopening racquet center:
 - We opened up all 8 courts for tennis with 90-minute reservations.
 - Still only four courts on pickleball with 60-minute reservations and doubles play.
 - No patio furniture.
 - Reopened the water and ice machine.
 - Shop locked but available by appointment or knocking on the door.
- June 1st:
 - We added patio furniture on the tennis and pickleball side.

Overall, our membership has been very diligent with the hand sanitizing stations available on and around the courts and keeping their social distancing.

We have also allowed lessons to resume with up to 4 players and a pro. At this time, the shop will remain locked to prevent foot traffic.